



## 2010 CLIENT APPRECIATION WORKSHOP SCHEDULE

SEPTEMBER 30 - OCTOBER 1, 2010

### EPIC HOTEL

270 Biscayne Boulevard Way  
Miami, Florida 33131

T: 305-424-5226 / F: 305-424-5232 / W: www.epichotel.com

Date	Start time	End time	Function / Speaker	Location	Topic
<b>9/30/2010</b>	6:45 PM	7:30 PM	Registration	Pool Deck Entrance	
	7:00 PM	9:00 PM	Cocktail Reception	16th Floor Pool Deck	
<b>10/1/2010</b>	<b>8:00 AM</b>	<b>8:50 AM</b>	<b>Breakfast/ Registration</b>	<b>Parker Room</b>	
	8:50 AM	8:55 AM	Introduction - Jim Anderson	Sanctum Room	
	8:55 AM	9:05 AM	Opening Remarks - June Chen	Sanctum Room	
	9:05 AM	9:25 AM	Martin Laframboise	Sanctum Room	How is the Economy Doing, and What we are Seeing in the Market
	9:25 AM	10:10 AM	Eduardo Lara	Sanctum Room	Medical Cost Containment Strategies
	10:10 AM	10:55 AM	Paula Ferreira	Sanctum Room	Quantitative Analysis to Measure Cost and Benefit of Reinsurance Purchase
	<b>10:55 AM</b>	<b>11:10 AM</b>	<b>AM Break</b>	<b>Parker Room</b>	
	11:10 AM	11:55 AM	Dr. Trevor H.B. Stewart	Sanctum Room	US Healthcare Reform, Does It Affect Us
	11:55 AM	12:40 PM	Chris Chambliss	Sanctum Room	Global Emergency Services Link to Health Care
	12:40 PM	1:25 PM	Mary Van der Heijde	Sanctum Room	Medical Underwriting Guidelines
	<b>1:25 PM</b>	<b>2:45 PM</b>	<b>Lunch Buffet</b>	<b>Parker Room</b>	
	2:45 PM	3:30 PM	Dr. Jose Quesada	Sanctum Room	Improving Value in Healthcare: Providers and Payers Working Together
	3:30 PM	4:15 PM	Nancy Kirkconnell-Ewing	Sanctum Room	Effective Portfolio Management Through Web-based Technology
	4:15 PM	5:00 PM	Kent McKinney	Sanctum Room	Creating a Healthy Bottom Line Through Population Health Management
	5:00 PM	5:05 PM	Vote of Thanks - June Chen	Sanctum Room	
	5:05 PM	5:10 PM	Closing - Jim Anderson	Sanctum Room	
	5:10 PM	5:45 PM	Group Picture	Outside Sanctum Room	
7:00 PM	7:30 PM	Offsite Dinner Cruise- Boarding	Venetian Lady		
7:30 PM	11:00 PM	Offsite Dinner Cruise	Venetian Lady		